From: Caroline Cadieux
Subject: Distech Controls Provides Seamless Integration of Circon Systems through Open Systems
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Distech Controls Provides Seamless Integration of Circon Systems through Open Systems

On December 29, 2008, Distech Controls entered into an agreement with Circon Systems to acquire the assets of Circon Systems' Building Automation System division, including its technology, patents, trade names and trademarks. Circon Systems ceased the manufacturing and availability of Building Automation System products on or about mid-November 2008.

Distech Controls designs, manufactures and markets leading-edge building automation system solutions for HVAC, lighting and custom applications, promoting energy and cost efficient operation of buildings, while maintaining optimum comfort. Established in 1995, Distech Controls is headquartered in Canada, with worldwide offices in the USA, South America, Europe, Asia and the Middle-East. Distech Controls is the recipient of the 2008 Deloitte Technology Fast 50 and Fast 500, the 2008 Deloitte Green Technology 15 and has obtained the 2007 Frost and Sullivan North American Building Automation Systems Growth Excellence of the Year Award. For more information: www.distech-controls.com.

Distech Controls will provide Distech Controls Building Automation System products and services to existing installations of Circon Systems. Circon Customers will continue to receive support through the same System Integrator (SI) channel that they have been accustomed to. The SI will provide continued service and support to the client-user by utilizing Distech Controls' leading LONWORKS technology. In the Open Systems world of Building Automation, which both Distech Controls and Circon firmly embrace, the Distech Controls technology will easily integrate into the existing Circon Systems, providing for service replacement and expansion while utilizing the existing Visual Integrator, i. LON and Altitude graphical user interfaces and associated network management tools.

Both Distech Controls and Circon Systems have provided Open System products based on the LONWORKS technology. This basic foundation of our product lines insures that "inter-changeability" and "interoperability" of our products are not only possible, but easily implemented and fully realized.

- All of the Distech Controls' products are LONMARK certified. This guarantees the same functional profiles for the application of the controllers allowing for easy service and interoperability.
- Distech Controls provides programming tools and LNS plug-ins to our System Integrators and Customers free of charge. The Circon tools can easily manage all of these LNS Plug-in tools.
- The Circon Visual Integrator can operate all of Distech Controls' controllers' properties in the same fashion as Circon's controllers. This includes plug-in management, scheduling, alarm management and trending through a Circon controller or an iLon 100.
- Additional enhancements are available through Web-based systems such as Distech Controls' EC-Net solution, based on the Niagara Framework. EC-Net, a multiple protocol Web browser based system, will provide for migration of the legacy Circon API systems and offers significant enhancement to the Circon Visual Integrator and Distech Controls' Londisplay.

Distech Controls is committed to working with the System Integrators to provide a smooth and seamless migration of the Circon Systems' products ensuring a sustainable Building Automation System solution and helping to protect your investment. Should you have any questions regarding the applications of the Distech Controls products or need assistance establishing an integration strategy, please contact the Distech Controls representative for your area.

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